

Gulf Breeze High School Band Boosters Meeting

September 18, 2018

Meeting was called to order at 7:07 pm.

Present: Dan Hecht, Doug Scott, Grace Hofius, Jay Constant, Pam Constant, Amy Woodcock, Kelly Bleiler, Dave Bleiler, Zach Dykes, Wendy Hoeflich, Heather Cady-Bragg, Tabitha Dampson

1. Minutes:

Dan Hecht moved to accept the May 2018 minutes with the following amendment to include: "The new slate of officers that were voted in are: President-Dan Hecht, Co-Vice Presidents-Theresa Moore and Doug Scott, Secretary-Grace Hofius, Treasurer-Wendy Hoeflich. We will remove Scott Stonebraker and Barb Scott from the signature card and add Theresa Moore and Doug Scott." Doug Scott seconded the motion. Motion was passed. Doug Scott moved to accept the August 2018 minutes as written. Wendy Hoeflich seconded the motion. Motion passed.

President report: Dan Hecht stated that we need to keep up the momentum and push to get more volunteers as we go forward. He included a thermometer graph on the agenda of earnings to date from our 4 major income sources. All are below the 50% line in earnings. Some items were not included, but even with those, we are still low in earnings. We, somehow, need to get a broader group of people to do more. Dan also shared that he did submit an application for the Will Do grant. More information will be later in the minutes.

Band Director report: Moved to later in the meeting; the director was still with the band at practice.

Treasurer Report: So far, the income is covering what is going out, but if we don't collect or earn more, there will have to be cuts made. We are short on all 4 major fundraisers and the MFS contributions have really slowed down a lot; many have not paid anything towards MFSC. Amy sent Wendy a spreadsheet with uniform orders/names, so she can update charms. Amy Woodcock stated that she has held onto extra shirts that have not been paid for. Dan Hecht proposed he could make calls personally if people have not paid yet. He will confirm, to make sure they are not on Scholarship. He noted for the group, that we are not allowed to hold back uniform parts because they cannot be out of uniform on the field.

Committee Reports: (out of order from the agenda)

A. March-a-Thon: Donations are trickling in. Doug Scott reported that things are better than they look on paper. There is about \$4,000 collected so far with 1 ½ weeks to go and most donations come in the week before the event. There are 2 lawn concerts now. Information about the event is online and on the website. Sponsorships and lawn concerts do go towards the students' goal. There will be awards given out. If we reach \$15K, Mr. Dykes gets to get 'hosed' off by the fire department. Doug is looking to set a later date next year. One idea on using social media: on Facebook you can create a status update and add 'donate to a cause' and mention the GBBB March-a-thon and website and people can then donate to the band. Doug asked Mr. Dykes if a lawn concert can be done before the MAT begins and Mr. Dykes said yes. Theresa Moore asked for a list of sponsors, so we can thank them on the website.

B. Uniforms-Amy Woodcock reported that several were getting cleaned now, and she will do it every 3 weeks now, because of the weather being so hot. To clean the bags, spray them with Lysol and hang them to dry. If people need their extra show shirts, they can get them when they have paid. All items are in. The hats came in wrong, twice, but we are going to fix them ourselves instead of sending them back again. CHARMS still needs to be looked at to see who still needs to pay for uniform parts. Also, some volunteer shirt orders didn't get caught because the forms didn't come back. She might put the volunteer shirts on a separate form. Dan Hecht stated he would reach out to parents about uniforms and MFSC.

C. Football Program -Jay Constant reported that he gave the spreadsheet to Dan. 3 or 4 checks are still outstanding. He expects the total to be about \$10,000. Student Salutes are more than last year by about \$1,000 more. He also received

a revised quote from DLux printing of \$3300, instead of the original \$5,000 because there were not as many pages and design changes as originally expected.

Director's Report-Mr. Dykes stated that the band was close to being done. They were marching and playing the 4th movement now. It's a matter of putting it all together now. We are ready for competition season. Dan asked about the competition on October 20 that was originally listed as a TBD. This competition is in Opp, Alabama. October 16th is a Marching Band exhibition extravaganza at Pace. In his weekly email, Mr. Dykes has been including a CHARMS link to sign up to help. He also stated that as soon as the show is clean, practices will be ending at 6:30pm and once competition season is over, practices will be down to one day.

D. Volunteers-Dan Hecht thanked Kelly Bleiler for all she has done this year. Kelly Bleiler reported that concessions has been the biggest issue. All events are looking slim right now, but especially in concessions. When Mr. Dykes sends out emails, it helps. It was noted that when drafting an email, you can turn off the 'reply' button, so people cannot reply to every email that goes out. It was asked if we are using the front gate for the band to travel into the stadium and Mr. Dykes said yes.

E. Transportation-Dave Bleiler stated that the tags for the blue trailer need to be purchased. We can get the registration from the truck. He also stated that there are now 4 people in transportation now. He is getting them involved! We may need to have a practice backing up the truck though. We should place cones to block the parking area off, so the truck is not blocked in. The yellow trailer has been painted and the new harness is working well. The water cart wheels have also been fixed. Dan Hecht will give the driver's names to the PACE insurance person.

F. Hospitality/Concessions-Heather Cady-Bragg stated that the concession stand needs volunteers. We need a minimum of 12 people. We had the health inspection. Some things to note: We do not have the correct sink configuration to be able to wash produce in the stand. It would need to be washed and sliced in a professional place. We need a 3-sink design. We are getting more thermometers; some have been destroyed. His comments were relatively minor compared to last year. There was one item that may need to be clarified; it was very vague. We do have to make sure that hair is tied back, people are wearing a hat, and close-toed shoes are worn. The coke order needs to be in before 2pm on Wednesday. Dan stated that he would focus on getting more people.

G. Social Media-Theresa Moore reported that we need to update the staff bios on the website. She would like to sit with Dan and learn how to add Facebook fundraisers and get them set up. We can give students credit.

Other Business:

Our Will Do grant application is asking for the capital to purchase the items to start a sustainable fundraiser named "Flags in the Breeze". The idea is to sell a \$50 subscription, and 5 times a year, a flag would be placed in the subscriber's yard and picked up at the end of the day. PVC pipes would be placed in the yard first. Dan wanted to reiterate that it wasn't a fundraiser that was necessarily going to be started this year, but the grant was a good way to get the money for the materials. It could generate as much as \$10,000 per year if we sold 200 subscriptions. We shall see how the grant goes and see if we are a finalist.

New Business/Announcements:

Trailer assessment-Mr. Dykes stated that he is still researching information about purchasing a semi trailer.

Dan stated that both ideas need to be assessed and investigated further both objectively and financially.

Wendy Hoeflich was concerned trying to sell the truck without much depreciation.

Meeting adjourned at 7:58pm.

Respectfully submitted by Grace Hofius.