

Gulf Breeze Band Boosters Meeting  
September 12, 2016

Called to order at 6:35 PM.

Attended: Raechele Guy, Kristen Stonebraker, Scott Stonebraker, Steve Alexander, Dan Hecht, Grace Hofius "T" Dykes, Shannon Spooneybarger, David Bleiler, Amy Armstrong, Joe Allmon, Karen Snow, Lorri Adkins, Heather Cady-Bragg, Theresa Moore, Maria Rachel Alba, Liz Mercado, Jim Docherty, Susan Docherty, Lisa Buchanan, Zach Dykes, Vicky Carter, Charlene Allard, Keith Whelan, Brendalee Johnson, Jerry Holzwarth, Patrick Barnett, Michael Utsey, Wendy Hoeflich, Lisa Rawson, Tonya Duke, Barb Scott, Doug Scott, Don Toole

*Minutes:*

There was a motion by Scott Stonebraker to accept the minutes with the corrected email for Doug Scott. Second by Zach Dykes. Motion passed.

*President's report:*

Don Toole reported that our program sales raised over \$14,000 gross (\$12,000 net) and our goal was only \$10,000! Our program ad sale was the most successful one we ever had because we were over goal on sales. There has been a 25% growth in the band over the past 2 years and it has caused a few problems, the biggest being not enough instruments. Mr. Brothers and the county have helped a lot to obtain more items. The concession stand has netted about \$1437 after 3 games. Don was very excited to see the progression of the band and show from the beginning to now. Don reported that the next 3 weekends are competitions: October 1, 2016 is at Milton, October 8, 2016 is at Fort Walton Beach for FBA, and October 15, 2016 is at Choctaw.

*Band Director's report:*

Mr. Dykes reported the 3<sup>rd</sup> song is now in the set. Friday's game will be against Pine Forest. Thursday, September 15, 2016, the next MFS payment is due. At the October 1<sup>st</sup> competition in Milton, the band is performing at 3:30pm so those scheduled to go to the Homecoming dance may leave early. FBA is an important competition. At the Choctaw competition the band will perform twice. All is going well and thanks go out to all.

A question was asked about the students standing during the entire game. Mr. Dykes responded that they are being prepped for college, but also it looks more professional and other organizations also stand the entire game.

*Band President's report:*

No Report.

*Committee reports:*

- A) Fundraising- There is still a need for a person to be the coordinator but others need to be in charge of each fundraising item.
  - a. March-a-thon: Doug Scott reported all was going smoothly. It has raised \$6883.50 net. The expenses have been the Gulf Breeze police department and printing. 30-40 students have turned in money so far. Saturday, September 10<sup>th</sup>, 40 students and 8 adults distributed door hangers along the route in about 1 hour. If the March-a-thon goes to the rain date, everyone will know about 24 hours beforehand. The goal is to make this the only fundraiser for the year.
  - b. Spirit nights: If anyone is interested in heading this area up, please contact Don.
  - c. McDonald's: Theresa Moore and Lisa Rawson will head this up. It is being held on Monday, October 3<sup>rd</sup> from 5-9pm. "Breakfast for Dinner" McDonalds is kicking off a Breakfast for Dinner campaign and the owner is a big band fan who is willing to give us %50 of the revenue for the evening for everything breakfast! The owner will run some ads and add them to each order to advertise the band night.

- d. Middle School Dance: Lisa Buchanan will head this up. This goes towards indoor percussion. The date is October 29<sup>th</sup> and will be a Halloween costume party.

B) Grants-

- a. Will Do grant: It is due September 19<sup>th</sup>. Theresa Moore helped Don Toole write the grant. Don would like a copy of last year's application to go by. The grant is asking for two things: New drums and a cart. A question was asked about asking for a truck. A truck would not qualify as something we can ask for; new parts for the truck would qualify. A question was asked about whether uniforms would qualify and the answer was yes. Tonya Duke stated that more coats will be needed before spring and they are expensive because of the material they are made of but they do last longer/ The uniforms still only have a 7-10 year life span and they are on year 5.
- b. Other grants: Walmart and Sam's Club-requests get filled around February 1<sup>st</sup> until the money runs out. They are separate and an organization can get money for both. We received \$1500 from Walmart Market last year. There are already applications in to Walmart and Sam's for this next cycle. Publix cannot donate money now. Maybe the band can ask at other places too.

- C) Sponsorships: The band has receive 2 small checks from Kona Ice. If a member uses our link to Amazon and their own account, the band receives a percentage. The band has received \$212 so far from Amazon. West Florida Hospital is giving a portion-\$1500- to become a sponsor and have an ad on half of the back of the truck, which will include the Pediatric ER and their website.
- D) Concessions: 2 of the canopies are very broken and the concession stand needs to replace them. Don will see what he can do. Several items are also missing: 1 case of 16oz cups. 1 ½ cases of coke, paper towels and hand towels are also missing. The gas tanks were all in date, and someone switched them to out-of-date tanks. The band may have to cable lock the tanks together. The Italian sausages have been taken off the menu because they were not selling. Volunteers need to stay to help clean. Volunteers are also needed before 5pm. The concession stand would like a sign to for the drink stand to advertize what is available. A question was asked about selling items in the stands. Don is working on getting permission. He will get with Dan about adjusting the times for charms so volunteers come earlier. Barb has the log-in for the reader so we can use it.
- E) Spirit Sales: This area has been discontinued because of competition with the Football boosters. The band would like to sell out of what's left. We have PJ pants, cushions and other items. A suggestion was made to sell items at the program table.
- F) Volunteer: Dan Hecht would like to thank the parents, especially for being flexible. Please contact Dan if your name needs to be removed from the volunteer sign-up pages. Parents cannot delete their names but Dan can. Call him at 561-213-8420.
- G) Transportation: The large platform/podium needs to be repaired; the legs are broken and it is fragile. Football is letting us borrow it and we would like to keep it if possible and put wheels on it. Additional shelves need to be made for the truck. If the March-a-thon happens on September 17<sup>th</sup>, the building day will be September 24<sup>th</sup>. The side trailer door looks like it got hit by and pushed out by something that shifted in the trailer.
- H) Communications: Reba should be taking over the newsletter-emailing it out and putting it on the website. Mr. Dykes can send a mass text on 'remind' about MFS being due.

Bylaws proposed changes: changing the annual meeting from May and August to August and May to reflect the school year, adding an amendment about compensation (officers, etc. do not receive any), and amending an article regarding volunteers. Karen Snow made a motion to accept the changes to the Bylaws. Raechele Guy seconded it. Motion passed.

*Treasurer's report:*

Wendy Hoeflich reported that as of August 31, 2016 there was \$34,746.67 in all accounts. Program sales did phenomenal with a net of over \$12,000 and concessions have a profit of over \$2,000. There have not been too many unexpected items. Some truck items are one-time expenses. Paypal was updated today and the MFS much delinquent

list was sent to the officers. There were questions about how payments and such are shown in Charms. Several thought they were paid and now it shows they owe more? To help with that, the band is sending out a statement to sign and return. If there is a discrepancy, parents are asked to show proof and it can be adjusted. We will see if the confusion can be fixed for next year. The statement will include all payments either due or credited through October and no other charges will be shown. Scholarships have been applied. They will be included on the statements.

*New items:*

Jerry Holzwarth reported that the guard will be fielding 2 teams for the winter season-JV and Varsity. Varsity will go to regionals. Guard has grown from 5 members to 23 members.

Patrick Barnett reported that the Day of Percussion was very successful. There was great feedback that will help for FPA and for making the band better. Tuesday, October 18' 2016 at 7pm will be a meeting for parents interested in indoor percussion. Regarding the scream machine dolly, Patrick emphatically reminded all that it cannot be laid down.

Hospitality reported that they will chat with Doug about the needs for the break area for March-a-thon. The break will be about 10am. Information will come out about specific needs for snacks. Bags may be used. More drinks are needed and fruit may be needed. Snack needs will come from Mr. Dykes. Will we be doing an FBA luncheon? \_\_\_\_\_ needs her snack bins back again. (I could not read my writing!)

There was a mention that Heather Cady-Bragg is competing in the food event at the rec center on Friday, October 7<sup>th</sup> from 5-8:30pm. Go see her and vote for her food!

Meeting adjourned at 8:05pm.

Submitted by Grace Hofius.