

President Bruce DeMotts called the meeting to order at 6:30 p.m. on December 1, 2015. Previous minutes were reviewed and accepted as published.

Those in attendance: Leslie Allison, Scott Goette, Michele Kennedy, Dalton Kennedy, Debbie Kranak, Suzanne Ides, Barbara Scott, Jason Olson, Don Toole, Lisa Buchanan, Zach Dykes, Amy Armstrong, Brendalee Johnson, Keith Whelan, Lee Buxton, Scott Stonebraker and Patrick Barnett.

### **Treasurer's Report:**

Scott Goette reviewed financials and discussed deposits for indoor and winter guard. Letters went out to collect the remaining "My Fair Share" amounts owed. We have received a couple of deposits for that. Purchase of the trailer is on the balance sheet for \$1,800. Charms was updated for 3 students and we received some deposits. Mr. Olson says he has been paying some bills out of school funds for instrument repairs and purchases. Goette explained that previous director McLeod restricted attendance at the annual spring banquet if "My Fair Share" payments were not received and this did generate some funds for the band. The average unpaid MFS at other Santa Rosa County Schools is 10 to 20 percent. We will budget 10 to 20 % more next year for MFS because of those that will not or cannot pay to support the program. Don Toole asked about a positive reward like a spring trip. If MFS is not paid, they cannot attend the trip. Suzanne Ides was tasked with looking up some spring trips for band students and reporting back at a later date.

### **Band Director's Report:**

Mr. Olson reported that Michael Hoeflich found 6 contras (marching tubas) at a good price. These are from Drum Corp International who sell and refurbish annually. They are 2013-14 models for \$3,500 each (estimated price). If we send a letter from the school, they will hold for us while we fundraise. The large tubas that we have now are around \$6,500 each.

Monday night, December 7, we will attend the tree lighting at Gulf Breeze Baptist Hospital where the Jazz Band will play. We have our Christmas concert this Tuesday at 7 p.m. at Gulf Breeze United Methodist Church at 7 p.m. Call time is 5 p.m. to move stands, chairs and warm up the band. This Saturday we will march in the Gulf Breeze Christmas Parade. Line up at 9:30 a.m. at the school. All to wear Santa hats. Parade starts at 10 a.m.

### **Fundraising:**

Michelle Kennedy reported that the cook books are in. We have sold 37 books to date. She suggested having a table at the church Christmas concert to sell those and a bucket for donations. We lost the opportunity to host the citrus sale with fruit donated by Debbie because flyers were not handed out at the school.

We discussed shopping online at Amazon using our link so the band can receive 4 to 15% of sales. The "Soundwave Support Us" button is large and visible for easy use. Mr. Dykes reported that we are having a good response gathering ink jet cartridges and old

cell phones for that fund raiser. We also discussed holding a Boston Butt fundraiser in January/February.

**Uniforms:**

No report. Mr. Olson discussed the need for more uniforms for next year. We will have to wait until next year for the concert black long dresses and tuxes. We discussed selling the old uniforms online to see if we can get some interest and fundraise in the process.

**Hospitality:**

Amy Armstrong reported that nursing homes like Bay Breeze are scheduled to attend Christmas Concert this year. Reception after the concert will be hosted under the outdoor tent area at GBUMC - not the Fellowship Hall as previously reported. A flyer will be going home with each student as to what they are to bring to the Christmas concert to help with the reception. Heather Cady Bragg has graciously donated the sheet cake for the reception so this year there will be no cake purchase.

**Grants:**

Report given by Leslie Allison. She is still awaiting a response from most all grant sites. She discussed setting us up on the "Donors Choose.com" website where people can log on to donate after you establish an account and list your needs. She suggested setting us up for a truck and instruments. We are still in the running on the Fender grant and we will hear from them by the end of the calendar year.

**Volunteer Report:**

No report per Shannon Spooneybarger.

Don Toole said he needs February slots filled. Dalton Kennedy asked about the chaperones needed for the Pensacola Christmas Parade.

We discussed bringing waters and a golf cart in case someone has a problem and needs to ride the remainder of the route. Dalton volunteered to bring the golf cart and meet at the corner of Spring and Garden Streets. Pensacola Parade starts at 7 p.m. so students are free to take the SAT and ACT that morning.

**Concessions:**

No report. Kristen and Higgins, Rachael Guy and their volunteers this year did an awesome job and exceeded our projections.

**Transportation:**

Report given by Scott Stonebraker. Big trailer delivered to the DeMotts driveway with the wrap and will be moved to the school Friday morning. Have extra door keys. Keith Whelan got us a truck from Penske and came in under budget. It's a 2011 International 26 foot box truck with a ramp and hitch already on it. They picked it up in Nashville and took to a local service shop in Pensacola for inspection. Truck has just over 100,000 miles on it - good for over 400,000 miles. It should be ready in 2 to 3 weeks.

Lee Buxton is shopping for insurance for the truck and trailer. He will receive 5 to 6 quotes and bring back to the board. We will need a special endorsement for the wrap because it is an after market add on. Value is \$36,000 - but we got the truck for \$26,500. We are estimating an annual insurance premium of around \$1,769 (will receive estimates from Progressive, Nationwide, Titan, etc.). Scott can haul the trailer behind his truck. Scott S. called Marcus (graphic designer) about the truck wrap. He is coming in at \$5,900 firm for the truck wrap. The back of the trailer is black so we can sell sponsorships on that to pay for transportation expenses. Fred Prentiss has gator extension and hitch and will store here at the school.

### **Spirit Sales:**

Report by Leslie Allison. We have partnered with the middle school to sell clothing items at Orientation. We will await written approval from Mr. Brandon. We discussed storage for the clothing items until that time arises at the end of the summer. Mr. Brothers is checking on an open spot in the school. Mr. Olson is thinking that he can come up with some space somewhere in the band area if needed. It was suggested to keep the items in a climate controlled environment.

There are around 8 boxes that are the large plastic storage containers.

### **Communications:**

Report by Barbara Scott. There will be no newsletter in Dec. due to the Holidays, but we will have an issue in January 2016. Updates have been made to the website. Need to check the website to pull the money from PayPal. Treasurer Scott Goette has pulled one payment so far. Michelle Kennedy has set it up to send the check once per month from Amazon to her home address, but will change to the GBBB mailing address.

### **Middle School Band Day:**

We discussed games, sections, lunch for all, coordination between the three schools, and length of the program. This would be for 8th grade Woodlawn and GBMS students. We would like to show photos on a big screen to get the kids excited about the program. Tonya Duke suggested holding an interest meeting for parents that same week. We will need to have parent packets ready by this event date.

### **Corporate Seal:**

We are required by the bylaws to have a corporate seal. We discussed hosting an art competition to produce a seal by involving local art teachers and having this as one possible assignment. A local business will donate the prize for the winning selection.

Respectfully Submitted on behalf of Jill Whitesell,  
Janna DeMotts